



Waste and Refuse

In addition to our Remarketing Program, we buy used surplus waste hauling equipment. House of Trucks bids on waste hauling equipment for our **Preferred Vendor Program**. We have additional sales tools specific to Waste and Refuse.

Direct Auction Sales DO NOT Guarantee:

1. Any Additional Revenue To Your Company (i.e. After commissions, transportation, costs of your employee's time)
2. Dismantlement of Equipment (i.e. Separate bodies, cab & chassis, engines, etc.)
3. Title Transferring
4. Police Book Reporting of New Ownership
5. Pick-up And Transporting of Equipment (insurance certificate)
6. Sales Tax Reporting
7. Reduce Employee Time (i.e. Eliminate the need for location managers to spend time showing units to prospective bidders and explaining conditions via phone calls)
8. Eliminate Resale of Complete Units Back in the Waste Industry

“what does that cost your company? (i.e. we guarantee units will not be sold back in the waste industry as complete vehicles.)”

Our Philosophy

At House of Trucks, our number one priority is customer satisfaction. Our business is devoted to used late model sales and continuing our reputation of being Midwest's #1 Late Model Used Truck Dealer.

Total Dealer Commitment has been the foundation for our continued growth.



House of Trucks, Inc.

7910 Joliet Road
Willowbrook, IL 60527

Phone (630) 655-0200
Toll Free (888) 655-8789
Fax (630) 655-9804

www.hottrucks.com



www.hottrucks.com

REMARKETING PROGRAM

Features & Benefits vs. Auction House & Direct Sales



*When you are a Preferred Vendor at House of Trucks, your assets are **ALWAYS** safe.*

Midwest's #1 Late Model Used Truck Dealer!



“As a preferred vendor in House of Trucks remarketing program we can eliminate your risk, lessen any exposure, and turn your sales into a hassle-free return on your investment”

Our Program

With over 25 years of service to banks, finance companies and fleets (references available), we supply a complete **RETAIL SALES FACILITY**.

Our entire staff is dedicated to get the maximum return on your equipment.

Our in-house finance manager can work with your company to place prospective clients into your vehicles.

House of Trucks has outlined all points in our remarketing package, plus storage, inspections, appraisals, and wholesale and retail values. We will appraise your equipment at **NO COST TO YOUR COMPANY** if we are contracted to do your remarketing.

As a licensed dealer we also provide assistance in the entire asset management process. Keep your assets safe at House of Trucks.



Sales Tools

In addition to our program and our internet web page, we employ the following sales tools:

1. Direct Marketing – Sales Staff
2. Extensive Mass Advertising – Publications
3. House of Trucks Newsletter – Major Fleets
4. Referrals
5. Financing
6. Extended Warranty Plans
7. Equipment Storage
8. Reconditioning and Detailing
9. Our Sales Staff Averages Over 25 Years of Experience

Why House of Trucks?

When you choose to work with an auction house or try direct sales, important details can be completely forgotten. For example:

1. **Title Transferring**
As a licensed dealer, we process all titles and **remove the customer's name from state registration of ownership**. Not processing the title or leaving the title open allows for **liability exposure to your company**.
2. **Sales Tax Reporting**
House of Trucks having a **sales tax number will eliminate any tax to your company on the purchase of equipment**. Auctions and Direct Sales can put additional exposure on your company for any tax due on the sale of your equipment.
3. **Transportation of Equipment**
Transportation is handled with a House of Trucks **dealer plate and an insurance certificate**. Letting someone drive or tow your vehicle without an insurance certificate or title transfer can put your company at great risk and exposure.
4. **De-Identifying Units**
House of Trucks will completely detail and de-identify all units by washing, waxing, polishing the aluminum and painting the frame and wheels. We also steam clean the engine compartment and completely detail the interior to have all units look like new.

These are only a few examples of your company's Risk Exposure.



www.hottrucks.com